BuilConn Agenda

Wednesday, April 14

Building Systems BootCamp

	Track 1 Focus on Owners and Operators	Track 2 Building Systems Technology	Track 3 Networks, Wireless and Security
7:30	Track Sponsored by: realcomm	**Welcome Breakfast and Keynote Addresses** Networking opportunity during breakfast	
10:00	**Current Facility Challenges** Speaker: Jim Young, Realcomm Of key importance to the building systems industry is a clear understanding of the issues facing building and facility owners. This session presents a perspective from an individual who understands the dynamics of owners and operators of buildings.	**Technology Impact to Buildings** Speaker: Chris Kurt, Microsoft Corporation Technology plays an ever-increasing role in enabling the intelligent building of tomorrow. This session will communicate a vision of how technology can make a significant impact to the effectiveness of buildings.	**A Virus in your Building?** With computer viruses regularly making headlines, is there a fundamental risk that a virus can undermine the reliability of a building system? Network security expert discusses the likelihood of this scenario.
10:45	**The Building & Facility Landscape** Not all building owners and operators have the same business motives, and this makes selling and servicing them difficult unless you understand their driving forces. This session describes the different types of owners and operators that play a critical role in purchasing building systems.	**Status of Open Systems** Moderator: Ken Sinclair, AutomatedBuildings.com A panel representing key open systems initiatives in the building systems industry will provide updates of their activities as well as strategic direction of how they plan to work together and provide valuable contribution to integrated buildings of tomorrow.	**Converging IT and Security** This session will delve into the interaction between IT and security, the interplay between logical and physical security that almost all organizations are now being expected to deal with.
11:30	Building Systems Expo	**Lunch and Expo** Eat, network and see the Latest Developments from top industry manufacturers	M2M expo and conference
2:00	**Selling to Owners & Operators** Moderator: Dan Moceri, Convergint Technologies This panel of owners and operators will discuss their issues and concerns, hot points of purchasing building systems and how they measure ROI when it comes to integrated building systems.	**XML/WS Mega Panel Discussion** Moderator: George Huettel, Cyrus Technologies, Inc. The key subject of XML and Web Services will be discussed by experts in the field, specifically how they will enable integration of disparate systems found in buildings. Panelists will provide live examples of how XML and Web Services work to achieve these goals.	**Life Safety and Integration** Moderator: Dan Moceri, Convergint Technologies This panel discusses how to design an integrated building so it adds value to life safety instead of undermine this critical element of buildings.
3:00			**Biometrics & ID Technologies** Moderator: Bob Phillips, Phillips and Associates With facility users playing a key role in managing security in addition to comfort and cost control, biometrics technologies are set to be a significant factor to the whole building integration of tomorrow.
3:45	**Break**		
4:00	**Servicing Owners & Operators** Moderator: Jack Mc Gowan, Energy Control, Inc. Owners and operators will discuss their challenges in managing their facilities and help the audience understand how they can effectively service them during the life of their buildings.	**Innovation Workshop: New Ideas & Approaches** Moderator: Tim Baer, Frank M. Booth New technologies are being developed around us on a daily basis, and this workshop session will look at innovative ideas and approaches that may have a significant impact to integrators, owners, consultants and operators of modern buildings.	**Workshop on Security & Legal Risks** Moderator: Bob Ricucci, Protection Service Industries This session of panels will discuss the risks attached with implementing integrated security systems. Topics include management and measurement of risk assessment as well as legal implications of implementing monitoring systems.
4:45			
5:30	Building Systems Expo	**Evening Reception and Expo** Relax, network and see the latest developments from top industry manufacturers	M2M expo and conference
8:00			

All content, agenda and speakers are subject at any time, go to www.builconn.com for the latest information

Thursday, April 15

Building Systems Conference™

Track 1 Working with the Enterprise	Track 2 Industry Trends Driving Change	Track 3 Critical Technology Developments	
		Track Sponsored by: myFacility Facility Solutions, Inc.	7:30
	Breakfast and Keynote Addresses Networking opportunity during breakfast		
Buildings, Key to Business Continuity With buildings becoming a more important asset to the enterprise, the impact of facilities to the continuity of business is something that organizations are starting to measure. This session provides reasons why this is important and how corporate executives are looking to manage this issue.	**Industry Overview** Speaker: John Petze, Tridium Inc. The building controls, automation and integration industry has evolved over this past decade of technological advancements only to find itself at a critical junction where change is the only constant.	**Technology Drivers** Speaker: Earl Gray, ARAS Systems Inc. Listen to an expert integrator and keen proponent of technology illustrate the driving forces and current trends in new technology from the IT and consumer worlds—the same driving trends that will have a major impact on building systems.	10:00
The Reach of Enterprise Systems Enterprise resource management systems is providing one of the fundamental reasons why corporations are becoming more efficient in handling the complex array of resources that affect the bottom line - this presentation will explore the scope of corporate initiatives that comes under ERP systems.	**The Distribution Challenges** As the industry changes, technologies evolve into commoditized solutions, and the distribution landscape will change to suit new ways of sourcing products and solutions. This session draws the picture of the changing role of the distributor.	**Gateways: Promising or Passé Solution?** Moderator: Bill Simpkins, Climatec Gateways: Are they good or bad? Do they provide real solutions, or just an intermediate stop along the way to open systems? Will gateways be required if open systems become an everyday reality?	10:45
Building Systems Expo™	**Lunch and Expo** Eat, network and see the latest developments from top industry manufacturers	M2M expo and conference	11:30
Integrating with the Enterprise Moderator: Tim Potter, Advanced Building Solutions, Inc A panel of building and enterprise technologists will discuss and show how building systems can add value to enterprise systems, specifically how building systems professionals can work in the new realm of enterprise application integration.	**New Revenue Models** Moderator: Bob Ricucci, Protection Service Industries The impact of new technologies is likely to provide significant new ways of conducting business. Of key importance are recurring revenue models that provide enormous value to suppliers and customers alike. **Video, Voice & Data Integration** Moderator: Gerry Jannicelli, Technical Building Services, Inc. This panel discusses the issues, challenges and benefits of integrating video, voice and data with the IT infrastructure in today's organizations. The panel delves into integration, bandwidth, security and availability issues.	**TCP/IP Tunneling** Moderator: Gerry Jannicelli, Technical Building Services, Inc. With the pervasive TCP/IP protocol becoming the only protocol commonly acceptable in corporate IT networks, experts on this panel discuss key ways of using it to carry non-TCP/IP traffic.	2:00 Building Systems MasterClass 3:00
	Break		3:45 4:00
Enterprise Energy Management Moderator: Jack Mc Gowan, Energy Control, Inc. With techniques of managing the use of energy evolving and driving building controls and automation, the playing field of energy management is being taken to another level - the enterprise - where savings can multiply many fold.	**Cooperating & Competing** Speaker: Lars Van der Haegen, Belimo Partnering is becoming a standard way of doing business. Integrators and other building stakeholders are finding themselves in a position of cooperating and competing with their new partners—a phenomenon known as "coopetition". **Developing & Selling Your Company** Moderator: Bob Phillips, Phillips & Associates With integrators and contractors developing their businesses for eventual sale, this session discusses how best to position your organization for such an outcome.	**Wireless Networks: Has the time come?** Moderator: Rob Hudson, Cohesive Automation Experts from wireless industries gather to discuss likely wide deployment of wireless in buildings systems, from short-range to long-range and mesh wireless technologies, options are presented as to their impact on buildings.	4:45
	BuilConn Awards Gala Relax, network and see who takes home the "Buildy" for 2004	BUILDY AWARDS	5:30 8:00